



Aaron's Presents
Inspired kids for the world

2015-2016 Annual Report

our Mission:

Inspiring kids to give of themselves for the good of the world



Current Service Area

Merrimack Valley and North Shore

What Makes Aaron's Presents Unique:

Child-initiated:

Participation is voluntary and completely up to the kids. They may apply individually or as part of a group of up to 10.

Hands-on Mentoring:

We provide ongoing logistical help, guidance and resources (up to \$500 in materials) as needed for kids to carry out their visions in a way that is meaningful, memorable and fun.

Child-led:

The kids set the vision, plan and execute the project, and define its success.

Accessible and Non-competitive:

We meet all children in 8th grade and below where they're at, regardless of resources, availability of adult support, disabilities and other challenges. All completed applications for projects that benefit at least one other human being or animal are accepted.

our Inspiration

Aaron Makaio Schneider was born on June 19, 2013 and lived 8 ½ days. Aaron inspired his parents to honor his tiny but very meaningful life by empowering other young children to tap into their diverse talents and creativity and give "presents" to others marked by compassion, generosity and real human connection. His "presence" continues to be felt by all those touched by these kind acts and their limitless ripple effects.

Staff:

Leah Okimoto, Founder & Executive Director
Kimberly LaBonte-Kay, North Shore Regional Director
Trent Ramsey, Development Director

Board of Directors:

President: Marianne Cashman, Realtor, William Raveis Real Estate, Andover
Treasurer: Victor Sheen, Managing Director and Founder, OakGrove Residential, Brookline
Directors:

Dr. Connie Chung, Research Program Director, Harvard Global Education Innovation Initiative, Cambridge
Rosemary Infante Costello, Philanthropy and Social Advocacy Professional, Beverly
Aldonsa Pereyra, Administrative Assistant, Phillips Academy, Andover
Teg Rood, Principal, Rood Consulting, Lowell
Rishub Solan, Strategy and Corporate Development Analyst, Thermo Fisher Scientific, Waltham

Advisory Board:

Heidi Burgess, Project Manager, Talent Works International, Boston
Sheila Corbitt, Artist, Potter and Founder, Andover Pottery, Andover
Elizabeth Dill, Manager, Partnership Development Strategy and Operations, The Achievement Network, Boston
Dona Flamme, President, SOLIDFX, Tewksbury
Jooé Kim, Senior Director, Next Jump, Inc., Cambridge
Fabio Malagisi, VP of Finance, Red Thread, Marlborough
Natalie Nicholson, Representative, Usborne Books, Minneapolis
Barb Petricone, Oncology Massage Specialist
Marjorie Sherman-Bindman, Former Journalist, Andover
Dr. Jocelyn Thein, Dermatologist, San Francisco, CA



From our Founder and Executive Director:

Dear Friends,

Thank you for taking time out of your busy lives to look through this report and learn, as we have, about the kindness, thoughtfulness and generosity that young children ages 7-14 are capable of. I have no doubt that you will be both surprised and inspired by their words and accomplishments.

"Impact" is currently the most important word and concept for nonprofit organizations. Everyone is interested in knowing what impact a program is having on the people it serves. And for good reason. For without impact, there is no purpose. This is true for nonprofit organizations, but it is also true for people.

At Aaron's Presents, we believe that we as human beings have an innate desire to help, contribute to something larger than ourselves, and feel needed. When we are impacting the world and people around us for the better, we feel that our lives matter and that there is a purpose, a "why," behind who we are and what we do. When everything we are doing is focused solely on ourselves and our own development or gain without an opportunity to put it to use for the benefit of others, we miss out on the chance to develop our sense of purpose and meaning. But when these opportunities are made available, look out! The outpouring of purpose and meaning that follows will just about knock you over with its strength, joy and results.

This is how I explain the unanticipated levels of enthusiasm and inspiration that we are seeing from kids everyday. Aaron's Presents is tapping into a deep desire and need that they (and all of us) have to make the world a better place in their own unique ways. It's just that most of us would never have guessed that they would want to start so young! With all of the difficult happenings in the world, I for one am extremely grateful to have their help as soon as possible.

Thank you for joining us in empowering the future generation to find purpose and meaning through acts of giving, compassion and human connection. They are a source of hope for us all.

From the President of our Board of Directors:

I always look forward to our end-of-year Celebration and hearing Aaron's Presents participants speak about their projects and what they enjoyed most about doing it. You know what I think is the best part? That I get motivation from them. They jazz me. I am so impressed by them. They get me thinking about what else I could be doing to make the world a better place. How cool is that -- an adult getting motivation from a kid! I love their enthusiasm, hearing the pride in their voices and that twinkle in their eyes which says it all. They are proud of their accomplishments, and they should be. They are making a real difference in this world.

It has been a real honor to be a part of Aaron's Presents and I am proud to be the President of the Board again this year. It has been remarkable to watch its growth from the very beginning. Last year, while passing out flyers in Andover about #GivingTuesday, I ran into a group of young ladies who saw me and yelled out, "We love Aaron's Presents!"

What these young kids have accomplished so far is phenomenal. To imagine what the future holds -- that excites me! Thank you all for your support.

Marianne Cashman
Realtor, William Raveis, Andover



2015-16 in Review: Children Care. A lot.

73%
Girls (208)

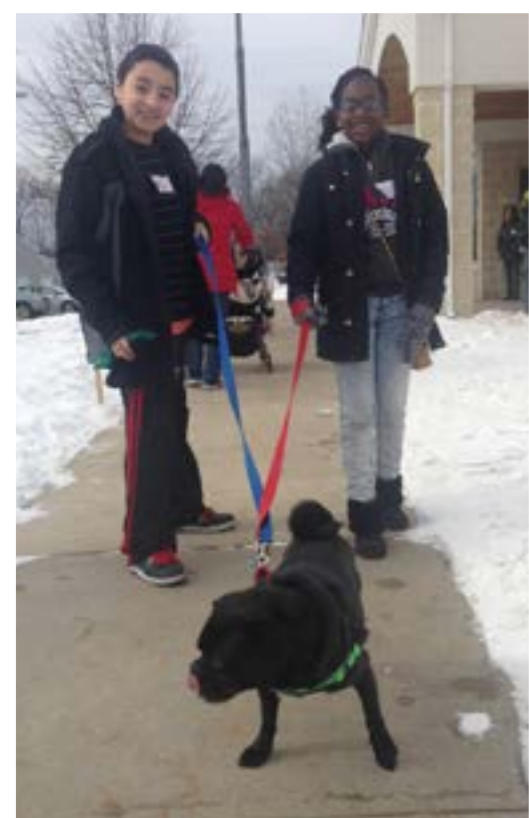
27%
Boys (78)

Age and Grade Range
7-14 years old
2nd - 8th grade

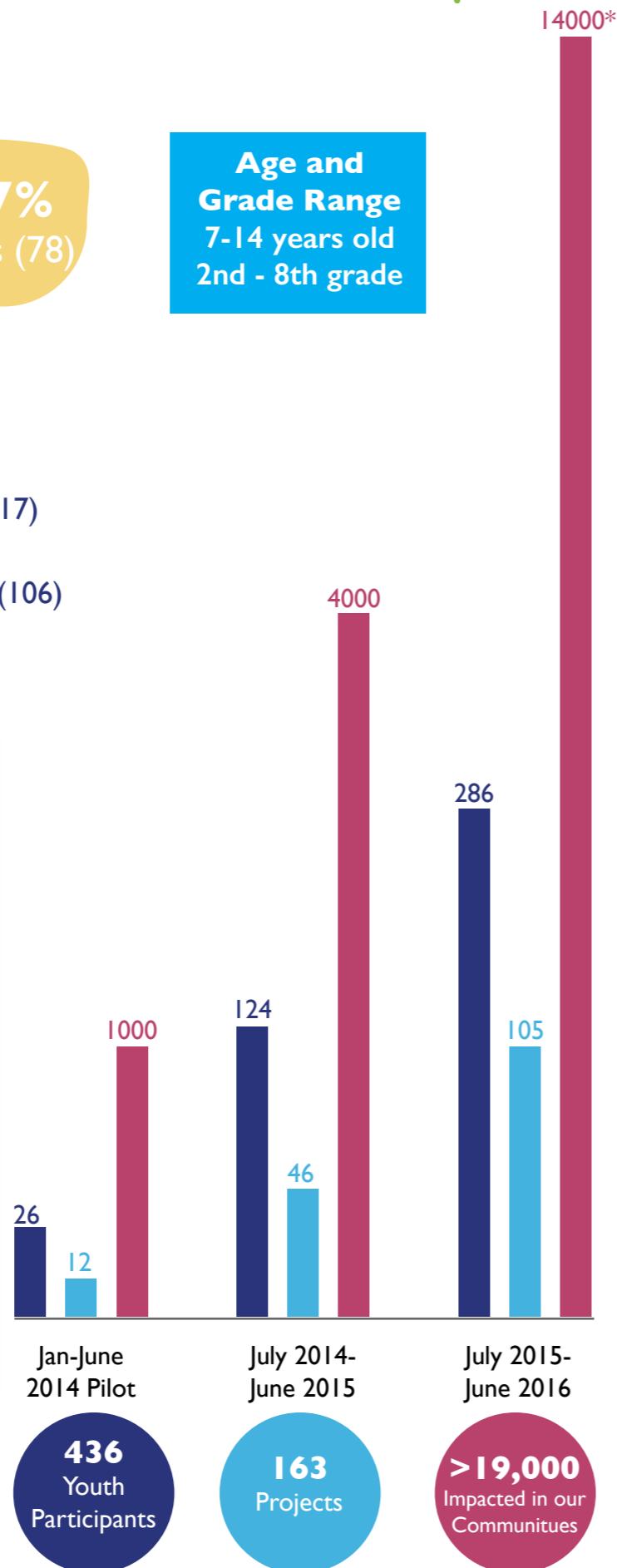
43% Children of Color (134)

41% From Low Income Families (117)

37% From Urban School Districts (106)



- # of Youth Participants
- # of Projects
- # Impacted



*Includes 10,000 residents impacted by 8th graders Gabby and Katie's electric bill flyer insert and banner flying over Danvers stressing the importance of shoveling out fire hydrants.



Camille

TWO PROJECTS ONE PASSION FOR READING

YDO Library and Project Feel Good

Camille (7th grade) and Ava (4th grade)

Camille and Ava may come from different towns but they both share a passion for books and reading. Camille came to us with a dream of transforming the library space at YDO (after-school program in Lawrence) into a beautiful room where kids would come to read and hang out peacefully and comfortably.

Meanwhile, Ava had a vision for a summer Read-a-thon where kids would ask relatives for donations based on the number of books they read over the summer, and

the donations would go to a charitable cause. She wasn't sure which charity, so when we told her about Camille's idea, she was excited to donate the money to helping her buy books and other supplies for the YDO library!

The library has indeed been transformed, and we can't wait for the two girls to meet at the end of the summer and feel the excitement of what they have accomplished together by using their passion to benefit so many others!



Ava



THANKSGIVING HELP



Pictured in the middle (L-R): Jack, Ella and Michael

Ella, Jack and Michael, 3rd-4th grade

Last year, Ella, Jack and Michael scrapbooked with seniors, and this year they came up with a plan to give Thanksgiving meals to people.

At first they naturally thought of turkey, stuffing and cranberry sauce, but instead of donating items to a local food drive, we asked our Board Member, Aldonsa Pereyra, to help identify 6 individual families in the city of Lawrence who could be helped by this gift. Then we asked her to ask each of them (all are Dominican)

what they would actually want to receive and eat on Thanksgiving.

We all learned a great deal by asking this simple question, and spent our time and money purchasing items like pernil (pork bottom roast), green pigeon peas, olive oil, fruits and vegetables, large bags of rice, and spices and seasonings. We drove from house to house, were welcomed so kindly into each home and felt gratified to be able to help them celebrate Thanksgiving in a way that was meaningful to them.

“ Thank you for your money. Believe me, it hasn't gone to waste. Everyday kids are doing amazing things with your donations.

- Holly, 4th grade



REFLECTIONS FROM 8TH GRADER, CATHERINE

Part of our new storytelling initiative, launched in March with corporate partner, Next Jump, Inc.

In 2014, I did my first project and it made me feel so good that I continued doing more and I have done so many projects/events that I can't even remember my first one. But what I can tell you is that all of the projects revolved around helping unfortunate kids. I think of myself as an imperfect 14 year old girl who has a good heart but still makes a ton of silly mistakes...But Aaron's Presents really does bring out the good in me that many people fail to see. Something else I gained is that you can't judge people from the outside...they can be someone who is going through a hard time, and I learned that lesson when I volunteered at the House of Hope in Lowell.

I aspire to be a leader in the community who makes a change in many people's lives, and I most definitely believe that that's what this program is shaping me to become. If I never joined Aaron's Presents I wouldn't have had the confidence to say that I believe I am a good person in a way...or to build the courage to explain my opinion without thinking I will be put down or judged. I know Aaron's Presents is about helping others, but it has most definitely helped me to understand who I am because if I never participated I would never know these things about myself or gain the things I did.

“ I aspire to be a leader in the community who makes a change in many people's lives, and I most definitely believe that that's what this program is shaping me to become.



Catherine

Thank you for throwing this year's child-led Celebration!



"The projects I've done have helped impact so many, from homeless children to my classmates, and I had a great time, full of memories in the process. I may be going to high school next year but I will continue to volunteer, inspire others and give to the world, so thank you, Aaron's Presents." --Vivian, 8th grade

"Aaron's Presents changed me and made me into the person I am today. Now I want to help and give to others. Truthfully, before Aaron's Presents, I was the person who thought about problems but didn't do anything to fix it. Now, thanks to Aaron's Presents, I know that no matter how young or small you are, you too can make a difference, and all it starts with is an idea." --Leah, 8th grade



Photos by Jill DiChiara

Celebration Sponsors

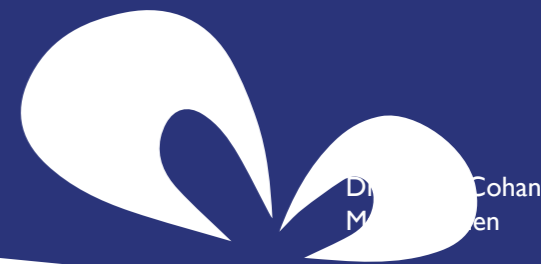
Dan Brennan & Andover High School
Andover Pottery
Barefoot Books (Marjorie Forman)
Blackdog Builders
Caffe Nero
Cape Ann Pizza
The Casavant Family
Marianne Cashman, William Raveis
Classic Cuts
The Dinner Daily
Jill Dichiara Photography

DSA Printing, Inc.
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Embarc Studio, LLC
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Enterprise Bank
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Hawk Oil
Joslin Advertising & Marketing, Inc.
Kaffmandu Coffee House

Kimberly LaBonte-Kay
Kiwanis Club of Greater Lawrence
LaRosa's
Learning Express
The Deborah Lucci Team, William Raveis
Mad Maggie's Ice Cream
Mill No. 5
Mr. Gelato
North Shore Bank
North Shore Navigators
Oakgrove Residential
Orange Leaf Andover

Origin Thai Bistro
Barb Petricone, Therapeutic Massage
Phillips Academy
Dennis Razis, RE/MAX
Radiation Oncology Associates
SHED Children's Campus
Shimon's Service Station
Usborne Books (Natalie Nicholson)
Walpole Co-operative Bank
Zinga North Andover

Generosity in Action



Foundations:

Boston Bruins Foundation
Greater Lowell Community Foundation
The Lenny Zakim Fund
The Theodore Edson Parker Foundation

Presents Funds:

The Andover Pottery Presents Fund
The Debbie Choi Tsang Presents Fund
The Dr. Alan Metwally Presents Fund
The Elizabeth Atkins Presents Fund
The Sequin of Kindness™ Presents Fund
Carly's Presents Fund (9th birthday)
Emma's Presents Fund (6th birthday)

Corporate Donors:

Ace Home Medics
AllState
Andover Pottery
Blackdog Builders
Brooks School Summer Programs
Marianne Cashman, William Raveis
Colebrook Realty Services, Inc.
Deloitte
Elm Square Oyster Co.
Embarc Studio, LLC
Enterprise Bank
Entrepreneurship for All Fuddruckers
Green Banana SEO
Heal Your Heart Blog
in vivo Productions
Initial Design Group
Jester Financial Technologies
Kaiser Permanente
Kiwanis Club of Greater Lawrence
Leonard Orthodontics
The Deborah Lucci Team,
William Raveis
McBrie, LLC
Mill No. 5

Presents Funds

In 2014 I was very fortunate to have Leah on my local cable TV show "The Sequin of Kindness™". Since her appearance I have become more inspired by the acts of kindness given by the children of Aaron's Presents. It is clear that having the chance to put in practice their kindness and compassion has ignited a spark in them for giving that has changed them forever.

One way for people to become involved with Aaron's Presents is to create a Presents Fund; in memory/honor of someone or a special occasion or as a group/team/business. Once your fund is created, family, friends and coworkers can contribute. I established The Sequin of Kindness™ Presents Fund in 2014 and asked my friends and family to donate in lieu of Christmas and birthday gifts. To me, watching it grow and seeing the creativity and impact of the projects we have funded together has been a wonderful present to receive.

Consider starting a presents fund today and watch the positivity fly!

Barb Petricone, Board Certified Massage Therapist

North Shore Bank
Oakgrove Residential
On the Spot
Orange Leaf, Andover
Rotary Club of Dracut
Salem Five
Salvatore's, Andover
The Savings Bank
Stanley Black & Decker
Survey Monkey
Walker Clark Coaching, LLC
Whole Foods Market, Andover

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Skip, Maureen, Kirsten and Siobhan Atkins
The Bartlett Family
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Barbara Benson
Tom and Megan Benson
Steve Bertolino
Marjorie Sherman-Bindman and Carl Bindman
Jeff Boice
Wayne and Mary Lynne Boardman
John and Eileen Boland
Maureen Boland
Kimberly Brisbois
Brenda and Dave Bryan
Shalva Bukia
Jacqui Carson
Bea Caruso
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Meghan and Ken Chan
Patrick Chang
Angie Chen
Dr. Kavitha Chinnaiyan
Mary Chitty
Dr. Christine Chung
Dr. Connie Chung

Amy Colantuoni
Ashley Collette
Joe Colwell
Sheila and Jeff Corbitt
Randy Corke
Karen Corning
Rosemary Infante Costello
Marjorie Crider
Monique Cueto-Potts and Tim Potts
Stephanie Curci and Shawn Davis
Melanie and Mark Cutler
Kathleen and James Cyrier
Brittini Cooper Dang
Nancy Davies
Betsy and Tom Davis
Kristen DeAngelo and David Vidoni
Jane DeFillippi
Evelyn and George Delegas
Abigail Derderian
Julie Derderian
Khiem DoBa and Linh Nguyen
Brad Dolian
Charlie Domina

Individual Donors:

Anonymous (multiple)
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Yasmine and Jorge Allen
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David Atkins
Elisha Atkins
Elizabeth Atkins
Garrett Atkins
Lara Atkins
Micaela Atkins
Natasha Atkins
Rick and Gerri Atkins

Nilma and César Dominique Moreno
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Jodi Durgin
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Kristen and Chris Johnson
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Sandra Kay
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Natalia Metwally
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Michael Mullins
Laura and Trevor Naldrett
Annie Nero
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Drs. Paul Nguyen and Sophia Koo
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Natalie and Jonathan Nicholson
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Angelica O'Toole
Katy Ong

Andi and Will Orben
Celeste Ortins
Catherine Carter and John Palfrey, Jr.
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Katie Penza
David Pepi
Barb Petricone
Ava Piantidosi
Dr. Anna Raji
Ivan Ramirez
Trent Ramsey
Patricia Rauseo
Mimo Gordon and David Riley
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Bella Robinson
CC and Lewis Robinson
Sarah and Keith Robinson
Vanessa Robinson
Elizabeth Rodriguez
Glenn and Jennifer Rogers
Thomas Rooney
Roger Rosenberg
The Rothberg and Schneider Families
Alison Schneider
Dawn Schottland
Bill and Nina Scott
Aggie and Guido Segovia
Douglas Shaw
Evelyn Shen and Jason Tong
Paula Sherman
Kristen Sherwood
Annie (Chung) and Brian Shiraishi
Craig Shiraishi
Abbey and Kevin Siegfried
Heather and Ken Shows
Barb Silversides
Lani and Steve Silversides
Matthew Smith
Midge Smith
Carlos and Karen Soto
Kathi Spurr
Brad Straw
Jessica (Chia-Yun) Sun
Subbiah Sundaram and Lakshmi Subbiah
Joanna and Steve Suomi
Nancy Swiniarski
Casey Szesze
Ameet Talwalkar
Dr. Jocelyn Thein and Albert Chang
Dave Thompson
Erik Thompson
Jesi Thompson

Joan Thompson
Matt Tondreau
David Tsai
Felicia van den Broeke
Maryse van den Broeke
Holly Vietzke-Lynch
Dr. Christine Marshall-Walker and Steven Walker
Nora Waystack
Jessica Wilson
Erik Wing
Laura Mobley Winik
Nick Woolf
Kimberly and Timothy Yantz
Janos Zahajszky
Del Zalesky
Athena Zhang
Congmin Zhao

Volunteers:

Mark Annese
Clyfe Beckwith
Cathy Bellino
Teddie Berridge
Brenda Bryan
Heather Burgess
Catherine Carter
Diane Coghlan
Sarah Coghlan
Baylah, Bryce, Jeff & Sheila Corbitt
Coach Michelle Doucette
Nadine Facella-Piazza
Melissa Gaudette
Lisa Glickstein
Terrell Ivory
Dr. Matt Katz
Bryce and Jeff Kay
Annette Kim
Gary Leston
Bailey Madden
Holly Makowsky
Jim McQuade
Dr. Sue Meaney
Carrie Midura
Rebecca Mio
Mandy Ness
Evan Northrup
Paul Pawlak
Lisa Ruiz
Debra Samuels
Dan, Alison & Rebecca Schneider
Lani Silversides
Joanna Suomi
Mangai Sundaram
Felicia van den Broeke
Maryse van den Broeke
Dominique Zeltzman
Pearl Zhu

Financials

FY 2016 (July 2015-June 2016)

We are so grateful to all of you who have chosen to support Aaron's Presents financially. We simply could not carry out this work and keep this opportunity uniquely non-competitive as we believe it needs to be without the resources that you have so generously entrusted to us.

We are thrilled to report that this year we received our first 4 foundation grants, an enormous validation of the work that has been done with 400+ kids thus far and of our future plans. This coming year, in addition to running our core program with a lot of amazing kids, our focus will be on strategic planning, honing our impact evaluation methods, board development and forming strategic partnerships with other nonprofits and businesses.

As we enter this next exciting phase, we are working as hard as we can to build a strong, sustainable, transparent and mission- and outcomes-driven organization that you, our supporters, and the children and communities we serve can feel proud of for a long time to come. Thank you for considering another financial contribution or establishing a Presents Fund this year!

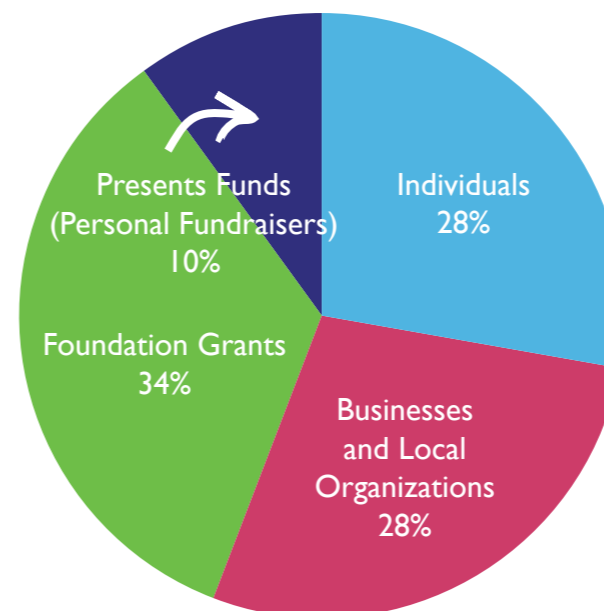
Revenue

Individuals	\$22,105
Corporate	\$22,221
Grants	\$26,500
Presents Funds	\$7,879
Total Revenue	\$78,705



Total Expenses:
\$59,121

Funding Sources



Year-End Net Assets:
\$37,419



FY 2017 Fundraising Goal:
\$100,000

*Detailed financial statements available upon request.



Collaborations Build Community

Thank You to our Youth-serving Partners who introduce their kids to Aaron's Presents:

Boys & Girls Club of Lawrence (Amanda Hinchcliffe)
Centerville Elementary School, Beverly
(Julie Grant, Kris Melanson & Julie Smith)
Congregation Shalom, North Chelmsford
(Yael Hurwitz-Lange)
DanversCARES, Danvers (Danielle LaRoque and Peg Sallade)
Brookside Elementary School, Dracut
(Dawn Smith and Denise Porcello)
Girls Inc. of Greater Lowell
(Tracy Reilly Ingersoll, Katelyn Adams & Jennifer Demers)
Higgins Middle School, Peabody
(Todd Bucey, Julie Donnelly & Lauren Burke)

Holten Richmond Middle School, Danvers
(Adam Federico, Principal)
Lowell Community Charter Public School (LCCPS)
(Kathy Egmont, Trent Ramsey, Holly Makowsky, Adrith
McCartney & Bridget Russo)
Nettle Middle School VIP (Violence Intervention Program),
Haverhill (Kara Melillo)
Sanborn Elementary School, Andover
(Susan Hunter-Jones, Patricia Barrett)
Sargent Elementary School, North Andover (Kristen Sullivan)
Si Se Puede, Lawrence (Lorie Mendoza)
Youth Development Organization (YDO), Lawrence
(Mark Kampert)

Thank You to our Nonprofit Partners who were served by Aaron's Presents Participants and their projects this year and who do so much for our communities:

Berube Farm, Dracut
Beverly Food Pantry, Beverly
Beverly Hospital, Beverly
Bone-anza Doggy Daycare, Beverly
Boston Children's Hospital, Boston
Boys & Girls Club of Lowell, Lowell
Brookdale Assisted Living, Chelmsford
Brookside Elementary School, Dracut
Care Dimensions, Danvers
Centerville Elementary School, Beverly
Community Teamwork, Lowell
The Cotting School, Lexington
Cradles to Crayons
D'Youville Manor, Lowell
Eliot Community Human Services, Dedham
Emmaus House, Haverhill
Family Promise North Shore Boston
The Fenway Alliance, Boston
FINA House, Lawrence
Higgins Middle School, Peabody
The Holland Project, Merrimac
House of Hope, Lowell
The Jimmy Fund
Lawrence General Hospital
Lawrence Public Library
Lazarus House, Lawrence

Lowell Community Charter Public School
Lowell Community Health Center
Lowell General Hospital Cancer Center
Lowell Humane Society
Lucky Dogs Daycare, Peabody
Marland Place, Andover
The Mary Baker Eddy Library, Boston
Merrimack House, Lowell
Mill No. 5, Lowell
MSPCA at Nevins Farm, Methuen
Northeast Animal Shelter, Salem
North Shore Medical Center, Salem
Residential program for teens in recovery
Residents of Danvers, MA
Salvadoran Association for Rural Health
Sanborn Elementary, Andover
Sargent Elementary KidStop, North Andover
SHED Children's Campus, Andover
Si, Se Puede, Lawrence
SPARK Academy, Lawrence
Spaulding Rehabilitation Hospital, Charlestown
The Sweetser Lab, Massachusetts General Hospital, Boston
Tufts Medical Center, Boston
The Wish Project, Lowell
YDO (Youth Development Organization), Lawrence
YWCA, Lawrence

Aaron's Presents

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